



# Are Healthcare Organizations Ready for Change?

## Comment on “Development and Content Validation of a Transcultural Instrument to Assess Organizational Readiness for Knowledge Translation in Healthcare Organizations: The OR4KT”



Roberto Nuño-Solinís\* 

### Abstract

Worldwide most health systems are facing a series of common challenges characterized by the increasing burden of chronic diseases and multimorbidity, and the accelerated pace of biomedical and technological innovations, on the other side. There is a growing recognition that many changes are needed at the macro, meso and micro management levels to tackle these challenges. Therefore, knowing if healthcare organizations are ready for change is a key issue, as high organizational readiness for change (ORC) has been positively related with higher organizational effort and staff motivation for overcoming barriers and setbacks in change endeavours. In practice, readiness for change is not commonly measured and there is a need of adequate metrics for it. In this commentary, a new tool for measuring readiness change is reviewed, the OR4KT. It has been developed based on a solid theoretical background and with the involvement of experts and potential users in the design and it has been tested and validated in three languages and in different organizational settings. Although its generalizability needs to be further tested, it seems to be a promising and useful tool to diagnose if organizations are ready to implement evidence-informed changes. A broader recognition of the key role that the science of implementation can play in the success of much needed transformations in healthcare provides a good opportunity for the dissemination of the OR4KT.

**Keywords:** Readiness for Change, Measure Development, Implementation, Change Management

**Copyright:** © 2018 The Author(s); Published by Kerman University of Medical Sciences. This is an open-access article distributed under the terms of the Creative Commons Attribution License (<http://creativecommons.org/licenses/by/4.0>), which permits unrestricted use, distribution, and reproduction in any medium, provided the original work is properly cited.

**Citation:** Nuño-Solinís R. Are healthcare organizations ready for change? Comment on “Development and content validation of a transcultural instrument to assess organizational readiness for knowledge translation in healthcare organizations: the OR4KT.” *Int J Health Policy Manag.* 2018;7(12):1158–1160. doi:10.15171/ijhpm.2018.95

### Article History:

Received: 29 June 2018

Accepted: 22 September 2018

ePublished: 30 September 2018

### \*Correspondence to:

Roberto Nuño-Solinís

Email: [roberto.nuno@deusto.es](mailto:roberto.nuno@deusto.es)

### Introduction

Most health systems worldwide are facing a series of common challenges characterized by the increasing burden of chronic diseases and multimorbidity, on the one side, and the accelerated growth of biomedical and technological innovations, on the other side. Together with these factors, other contextual variables also pressure health systems' key actors, at the micro, meso or macro level, to adopt significant changes, and, in many cases, to embrace system-wide transformations.

Change management is a classical topic of management literature, which has been popular in various sectors including the health sector.<sup>1</sup> Given the current context where systemic transformations seem to be needed, there is an increasing interest in many international agencies in the implementation of large-scale system transformation as can be seen in many recent reports, eg, the ones of the European Office of the World Health Organization (WHO).<sup>2,3</sup>

Well known authors such as Pettigrew and colleagues<sup>1</sup> already noted the importance of analyzing receptive contexts for change and they provided a framework which included eight

key factors to consider for achieving successful strategic change. These factors are the following: environmental pressure; quality and coherence of the policies; the role of key people leading change; the existence of a supportive organizational culture; managerial and clinical relations; co-operative inter-organizational networks; the fit between the change agenda and the local context; and the clarity of organizational goals and priorities. These factors that are dynamically linked highlight the importance of political, institutional and organizational elements in the receptivity towards change.

Within this context, organizational readiness for change (ORC) is a fertile ground of research and it is a highly needed topic to consider in all major change management projects because there is a proven link between unsuccessful change initiatives and the lack of readiness for change.<sup>4</sup> Moreover, it has been estimated that around 70% of corporate transformations are unsuccessful<sup>5</sup> showing that many key success factors are not adequately managed. High ORC is, therefore, a very relevant construct and has been positively related with higher organizational effort and staff motivation

for overcoming barriers and setbacks in change endeavours.<sup>6</sup> This is an important fact to consider not only in large transformational projects but also in the implementation of evidence-based practices contributing to the reduction of the research-practice gap.

Despite the aforementioned evidence and the broad academic consensus on the importance of ORC as a factor that contributes to the success of changes in health organizations and other business sectors, conceptual frameworks, measuring instruments and standardized metrics are rarely used by healthcare managers, with most of the developments related to research purposes or within the proprietary know-how of consultancy firms specialized in change management.

This lack of standardization of tools for measuring ORC contribute to the fact that organizational leaders disregard this concept, and, as stated by Kotter,<sup>7</sup> half of change management initiatives fail because of the lack of measurement of ORC and, consequently, inappropriate management of the project from the beginning.

Gagnon and colleagues have developed and validated a transcultural instrument to assess Organizational Readiness for Knowledge Translation in Healthcare Organizations, called the OR4KT. The contribution made by these authors is a result of a long term and well documented work that started with theoretical reviews,<sup>8,9</sup> a review of existing instruments,<sup>10</sup> a Delphi study and expert panel<sup>11</sup> that led to the design of a 97-items preliminary version and later to the face validation in three languages of a shorter version, as the research team described in their last paper.<sup>12</sup> Ultimately, their work led to the development of the OR4KT instrument, a 59 items (grouped under six dimensions) questionnaire, with the purpose of measuring healthcare organizations' readiness to implement evidence-informed changes.

Although, the initial focus of the tool was on changes related to chronic illness care, the final OR4KT can be applied to help decision makers, healthcare managers and other organizational change leaders to assess change readiness in any kind of interventions provided that a relevant evidence base supported them.

Hereinafter, we briefly comment the existing background information in the literature regarding similar tools and we analyze potentialities, expected benefits and limitations of OR4KT, to finish drawing some conclusions specially designed for potential users.

Starting from seminal models of change as the one of Lewin,<sup>13</sup> it has been acknowledged the importance of the readiness within the first part of the well-known unfreeze-change-freeze process. In healthcare, the theoretical development of Weiner is the most popular reference.<sup>14</sup> This author characterized ORC as a multi-level and multifaceted construct that refers to organizational members' change commitment and change efficacy to implement organizational change. Other authors focused more on structural attributes of the organization, like Armenakis et al<sup>4</sup> that made a clear distinction between the constructs of organizational and employee readiness for change.

In terms of measurement tools, previous reviews<sup>10,15,16</sup> identified few valid and reliable ORC measurement instruments. Some

examples applied in healthcare settings are the following, the Texas Christian University-ORC (TCU-ORC<sup>17</sup>) instrument that exhibited the best evidence in terms of validity testing; the organizational readiness for implementing change (ORIC) developed following Weiner's theory by Shea et al,<sup>18</sup> and, based on Wagner's Chronic Care Model, Nuño-Solinis et al<sup>19</sup> developed the Assessment of Readiness for Chronicity in Healthcare Organizations (ARCHO). However, these tools present several limitations that have been discussed elsewhere.<sup>20</sup> This background justified the big research effort to overcome existing limitations with the development of new tools like the OR4KT that seems promising as it has been designed with the aspiration of being a generic instrument to assess the readiness for change of healthcare organizations related to the implementation of evidence-informed interventions in all kind of healthcare settings. Therefore, the OR4KT operationalizes concepts for the assessment of organizational capacities to engage in any kind of evidence-based change and can be used for evaluating baseline ORC and additionally, it could be used also to monitor changes over a period of time as Grandes et al proposed.<sup>20</sup>

Other strengths of OR4KT are the solid theoretical background and the involvement of experts and potential users in the design. Anyway, the tool needs further validation and application in other contexts with different resource availability and diverse managerial and clinical cultures. In this way, its generalizability can be strengthened.

From a practical point of view, OR4KT allows organizations to quantify readiness for change according to six dimensions: organizational climate for change, contextual factors, change content, leadership/participation, organizational support and motivation. Some of these dimensions are more manageable than others, but provide guidance for organizational leaders, managers, and change agents regarding key aspects that require close attention in change management processes.

However, the tool does not provide a roadmap of the organizational actions needed to increase ORC, nor the implementation strategies that can be adopted in order to increase the success of change efforts. Other relevant practical limitation is that the existing version seems still too long to be implemented in busy practices.

To sum up, OR4KT appears as a promising and useful tool to diagnose if organizations are ready for implementing change. We hope that an increasing practical use and further research can prove higher validity and reliability in different contexts. It is also needed that potential users identify the need to assess ORC in implementation initiatives. To reduce this gap, tools like OR4KT are needed but also a broad recognition of the key role that the science of implementation can play in the success of much needed changes in healthcare.<sup>21-23</sup>

#### Ethical issues

Not applicable.

#### Competing interests

Author declares that he has no competing interests.

#### Author's contribution

RNS is the single author of the paper.

## References

1. Pettigrew A, Ferlie E, McKee L. Shaping Strategic Change: Making Change in Large Organizations: The Case of the National Health Service. London: Sage Publications; 1992.
2. WHO Regional Office for Europe. Health system transformation: making it happen. Copenhagen: WHO Regional Office for Europe; 2016. [http://www.euro.who.int/\\_\\_data/assets/pdf\\_file/0014/318020/Madrid-Report-HST-making-it-happen.pdf?ua=1](http://www.euro.who.int/__data/assets/pdf_file/0014/318020/Madrid-Report-HST-making-it-happen.pdf?ua=1).
3. WHO Regional Office for Europe. Leading Health System Transformation to the next level. Copenhagen: WHO Regional Office for Europe; 2018. [http://www.euro.who.int/\\_\\_data/assets/pdf\\_file/0008/369971/Leading-health-systems-transformation-to-the-next-level-report-eng.pdf](http://www.euro.who.int/__data/assets/pdf_file/0008/369971/Leading-health-systems-transformation-to-the-next-level-report-eng.pdf).
4. Armenakis AA, Harris SG, Mossholder KW. Creating readiness for organizational change. *Hum Relat.* 1993;46(6):681-703. doi:10.1177/001872679304600601
5. Washington M, Hacker M. Why change fails: knowledge counts. *Leadership & Organization Development Journal.* 2005;26(5):400-411. doi:10.1108/01437730510607880
6. Armenakis AA, Harris SG. Crafting a change message to create transformational readiness. *Journal of Organizational Change Management.* 2002;15(2):169-183. doi:10.1108/09534810210423080
7. Kotter JP. *Leading Change.* Boston: Harvard Business School Press; 1996.
8. Gagnon MP, Labarthe J, Legare F, et al. Measuring organizational readiness for knowledge translation in chronic care. *Implement Sci.* 2011;6:72. doi:10.1186/1748-5908-6-72
9. Attieh R, Gagnon MP, Estabrooks CA, et al. Organizational readiness for knowledge translation in chronic care: a review of theoretical components. *Implement Sci.* 2013;8:138. doi:10.1186/1748-5908-8-138
10. Gagnon MP, Attieh R, Ghandour el K, et al. A systematic review of instruments to assess organizational readiness for knowledge translation in health care. *PLoS One.* 2014;9(12):e114338. doi:10.1371/journal.pone.0114338
11. Attieh R, Gagnon MP, Estabrooks CA, et al. Organizational readiness for knowledge translation in chronic care: a Delphi study. *BMC Health Serv Res.* 2014;14:534. doi:10.1186/s12913-014-0534-0
12. Gagnon MP, Attieh R, Dunn S, et al. Development and content validation of a transcultural instrument to assess organizational readiness for knowledge translation in healthcare organizations: the OR4KT. *Int J Health Policy Manag.* 2018;7(9):791-797. doi:10.15171/ijhpm.2018.17
13. Lewin K. *Field Theory in Social Science.* New York: Harper and Row; 1951.
14. Weiner BJ. A theory of organizational readiness for change. *Implement Sci.* 2009;4(1):67. doi:10.1186/1748-5908-4-67
15. Weiner BJ, Amick H, Lee SY. Conceptualization and measurement of organizational readiness for change: a review of the literature in health services research and other fields. *Med Care Res Rev.* 2008;65(4):379-436. doi:10.1177/1077558708317802
16. Holt DT, Armenakis AA, Harris SG, Feild HS. Toward a comprehensive definition of readiness for change: A review of research and instrumentation. In: Pasmore WA, Woodman RW, eds. *Research in Organizational Change and Development.* Oxford, UK: Elsevier; 2007:289-336.
17. Lehman WE, Greener JM, Simpson DD. Assessing organizational readiness for change. *J Subst Abuse Treat.* 2002;22(4):197-209. doi:10.1016/S0740-5472(02)00233-7
18. Shea CM, Jacobs SR, Esserman DA, Bruce K, Weiner BJ. Organizational readiness for implementing change: a psychometric assessment of a new measure. *Implement Sci.* 2014;9(1):7. doi:10.1186/1748-5908-9-7
19. Nuno-Solinis R, Fernandez-Cano P, Mira-Solves JJ, et al. [Development of an instrument for the assessment of chronic care models]. *Gac Sanit.* 2013;27(2):128-134. doi:10.1016/j.gaceta.2012.05.012
20. Grandes G, Bully P, Martinez C, Gagnon MP. Validity and reliability of the Spanish version of the Organizational Readiness for Knowledge Translation (OR4KT) questionnaire. *Implement Sci.* 2017;12(1):128. doi:10.1186/s13012-017-0664-y
21. Hunter DJ, Erskine J, Small A, et al. Doing transformational change in the English NHS in the context of "big bang" reorganisation. *J Health Organ Manag.* 2015;29(1):10-24. doi:10.1108/jhom-01-2014-0019
22. Best A, Greenhalgh T, Lewis S, Saul JE, Carroll S, Bitz J. Large-system transformation in health care: a realist review. *Milbank Q.* 2012;90(3):421-456. doi:10.1111/j.1468-0009.2012.00670.x
23. Garcia-Goni M, Hernandez-Quevedo C, Nuno-Solinis R, Paolucci F. Pathways towards chronic care-focused healthcare systems: evidence from Spain. *Health Policy.* 2012;108(2-3):236-245. doi:10.1016/j.healthpol.2012.09.014